



Who is Visit Jacksonville?

Vision:

Visit Jacksonville is the leading **DESTINATION** resource for visitors and community stakeholders and a powerful economic development engine for Jacksonville.

Mission:

To create and globally market, sell and promote an exceptional visitor experience resulting in greater community prosperity, pride and vitality.





TOURISM is big business in Jacksonville!

- Annual it has a \$3.2 billion dollar economic impact
- 55,000 jobs were supported by the tourism industry in 2016
- Jacksonville's households \$550 annually in local and state tax savings due to tourism spending

Jacksonville had 20.4 Million total visitors in 2015 - of which 9.7 million were overnight visitors in 2015.

The numbers in 2016 & 2017 continue to grow over our 2015 record numbers.





Comparison to other destinations:

Jacksonville

- Total Visitation: 20.4 Million
- Total Overnight Visitors: 9.7 Million
- Staying in commercial lodging: 5.9 Million

St. Augustine

- Total visitation: 6.3 Million
- Total Overnight Visitors: 4 Million
- Staying in commercial lodging: 3.5 Million

Amelia Island

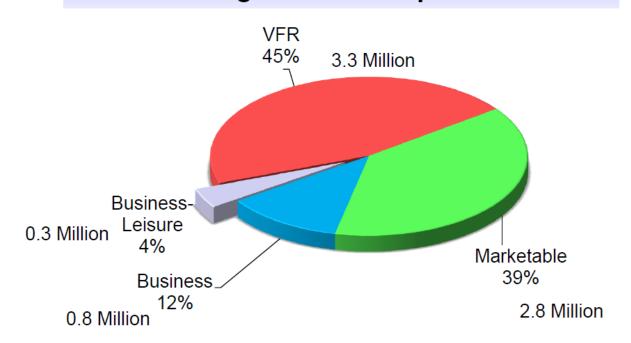
Total Visitation: 618,200



Jacksonville Overnight Travel Market by Main Trip Purpose



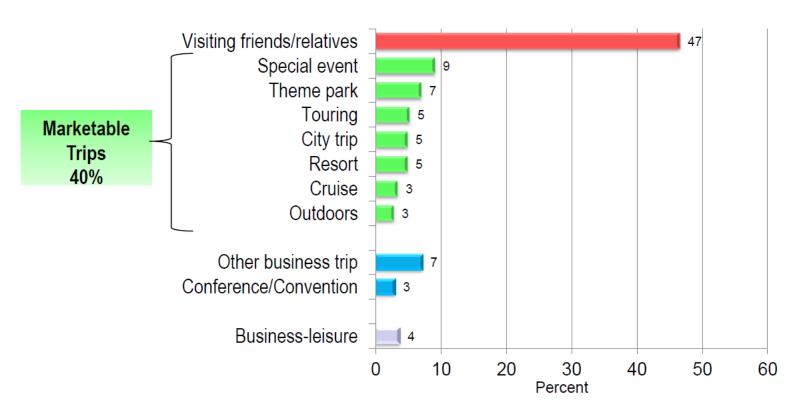
Adult Overnight Person-Trips = 7.3 Million



Main Purpose of Trip



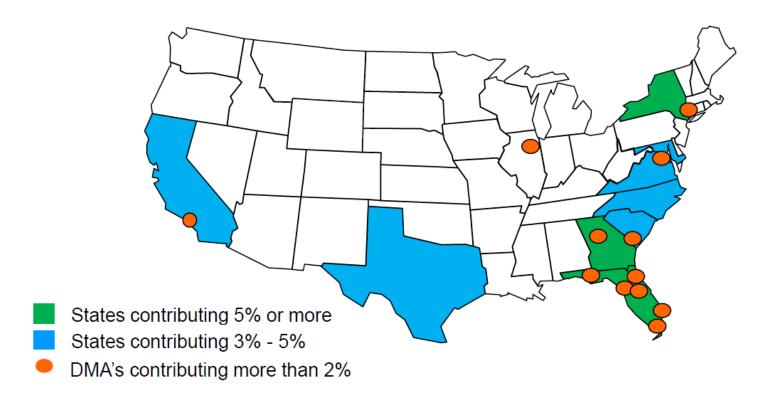
Base: Total Overnight Person-Trips to Jacksonville



Sources of Business



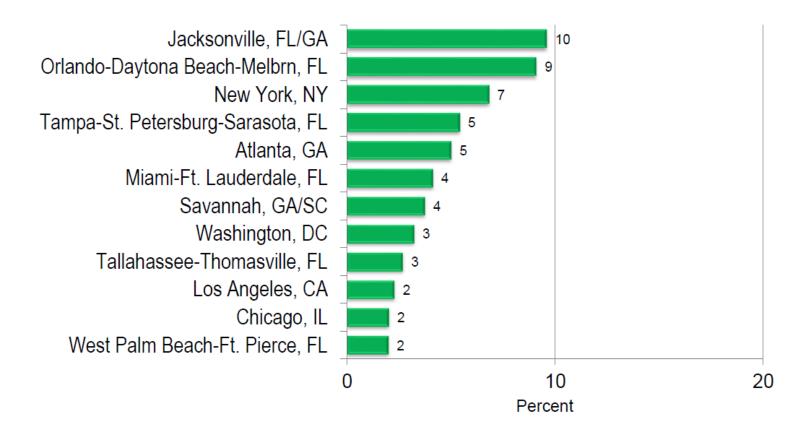
Base: Overnight Person-Trips to Jacksonville



DMA Origin Of Trip



Base: Total Overnight Person-Trips to Jacksonville



Where the visitors are from:

Top 10 states

- 1. Florida
- 2. Georgia
- 3. New York
- 4. Ohio
- 5. Kansas
- 6. Pennsylvania
- 7. North Carolina
- 8. South Carolina
- 9. Virginia
- 10. Illinois

Top 5 Countries:

- 1. Canada
- 2. Great Britain
- 3. Germany
- 4. Puerto Rico
- 5. Brazil (tie)
- 5. France (tie)





Top rankings & Accolades





Lonely Planet Names Jacksonville One of the World's Top 10 **Best Value Destinations**

 Tripadvisor ranked Jacksonville as one of its 15 Best Budget Travel Vacations by the Beach.

TripstoDiscover.com chose
 Jacksonville as one of the 12 Best
 Florida Summer Vacation on a
 Budget based on our museums,
 beaches, parks, shopping and
 family vibe.





• SmartAsset.com named Jacksonville the #9 Most Affordable Travel Destinations in the U.S. – in their 2017 Edition. Their study found that the nightly hotel rate of \$103.60 was the fourthlowest in the nation. Restaurant meals cost \$25 on average.

• CNBC ranked Jacksonville #11 in their 15 Best Affordable Places to Visit in the US.

Jacksonville International Airport was listed as one of the best airports in North America when it comes to customer service. JIA was tied for first with two other airports in the Airport Service Quality Award by the Airports Council International.



- Expedia Viewfinder Travel Blog ranked
 Jacksonville as one of the 21 Super Cool US Cities.
 Jacksonville came in the #21 spot.
- DK Eyewitness Travel named Jacksonville one of 20 of America's Most Underrated Towns.
 Jacksonville took the #6 spot. The must-see highlights: The beach, the historic neighborhoods, the Cummer Museum, our food scene, and the Jazz Fest.





Tripadvisor users selected Jacksonville as one of the Top Emerging Destinations in the U.S.

Jacksonville was chosen as the #10 Destination.







USS Adams Museum



New Marina next to the Hyatt Regency



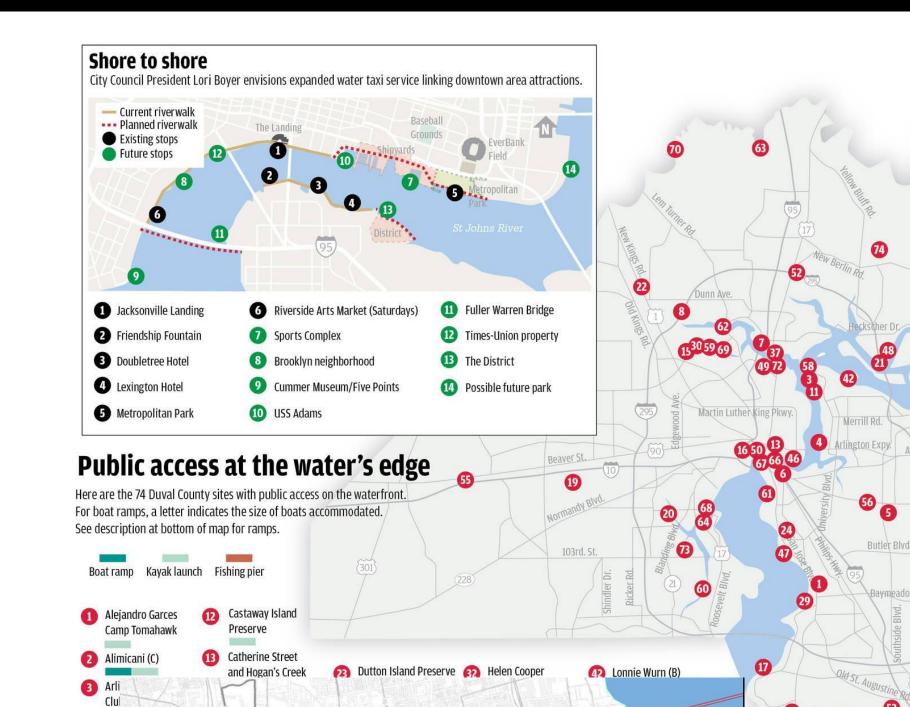




JACKSONVILLE RIVERFRONT





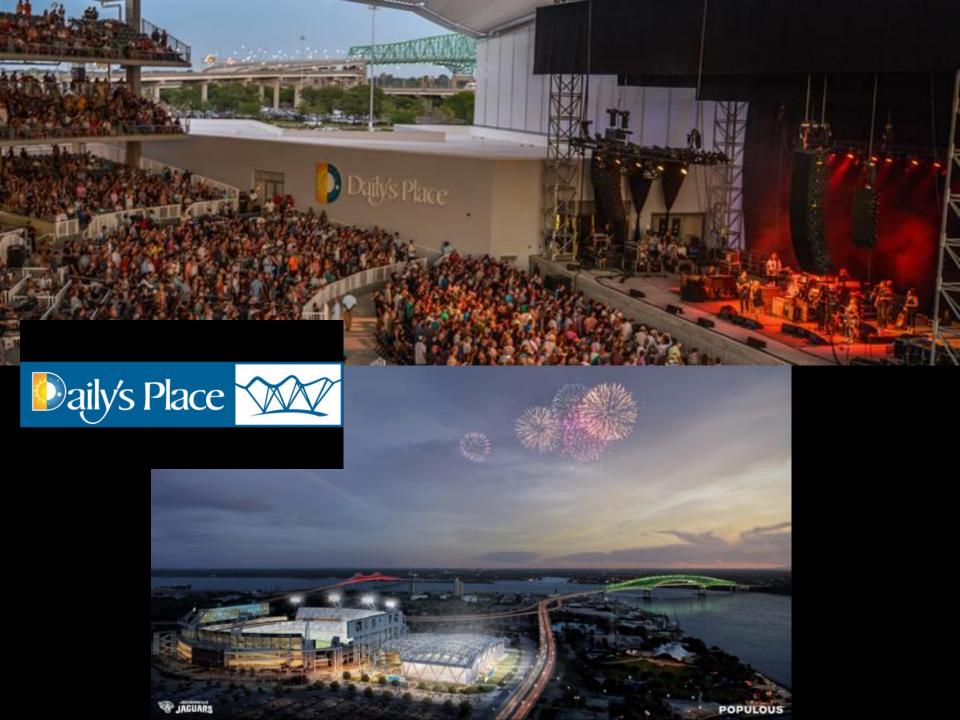


The Doro District

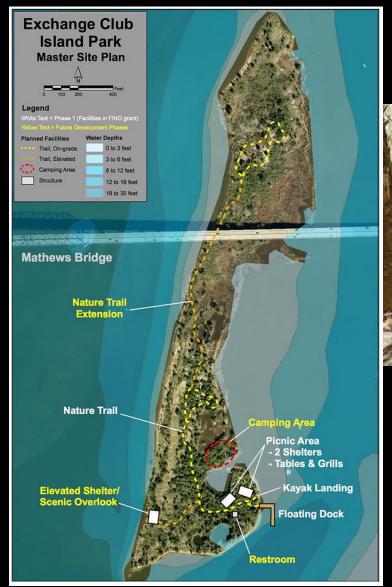








Exchange Island







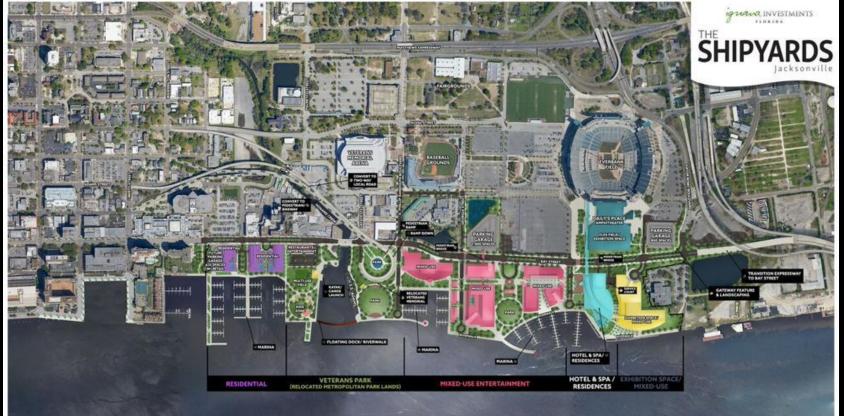
New Breweries already open Downtown





















Hotel Development

Downtown:

- Hotel Indigo-Conversion of existing building (planning stage)
- Courtyard-historic building conversion (final planning)
- AC by Marriott at the District (final planning new build)



Southside:

- Town Center:
 - Hyatt Place-planning new build
 - Home 2 Suites- final planning new build
 - Towne Place Suites-final planning new build
 - Tru by Hilton-final planning new build
- I-95/Baymeadows: LaQuinta-final planning-tear down rebuild
- I-295/Old St Augustine: Holiday Inn Express-planning new build



Airport

- Home 2 Suites- final planning new build
- Best Western Plus-planning new build

Westside/Orange Park

- I-295/Collins Rd: Comfort Suites-planning new build
- I-10/Chaffee: Courtyard-planning new build

Promoting the city:

Nature: Jacksonville as an active, eco-adventure destination with 2 national parks, seven state parks and more than 450 city parks.

Waterways: Jacksonville is a water wonderland. You can do all watersports in Jacksonville including fishing, kayaking and surfing.



Culture & History: Jacksonville's art scene is eclectic and exciting with street art and world-class museums.

Sports: We are a top tier sports city with excellent facilities and some of the best fan experiences in the nation.







Jacksonville as a great destination for meetings & conventions

- Association and religious meetings are the most common types of meetings we hold, also host military reunions, corporate meetings, fraternal meetings, medical meetings
- Visit Jacksonville's Sales and Services team books and services more than 400 meetings and conventions that choose Jacksonville as their host destination.
- Travel to about 35 tradeshows/events annually selling Jacksonville as a destination for meetings and conventions or events



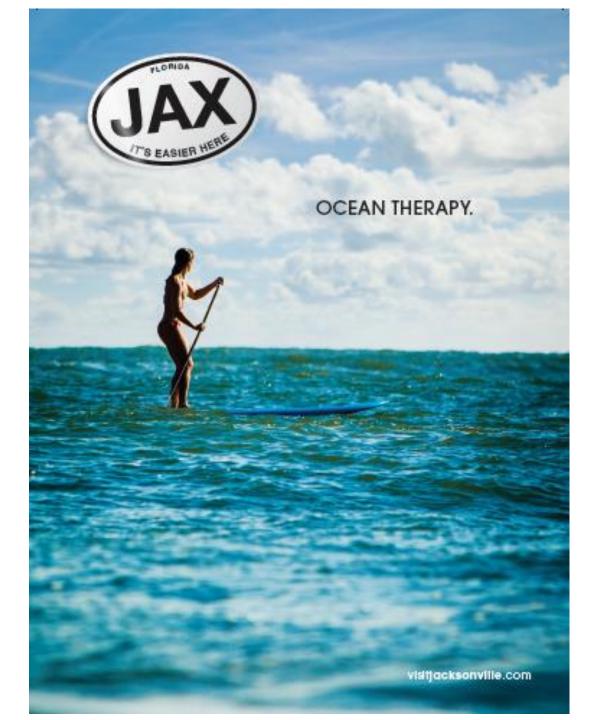
Did you know you can help Jacksonville grow?

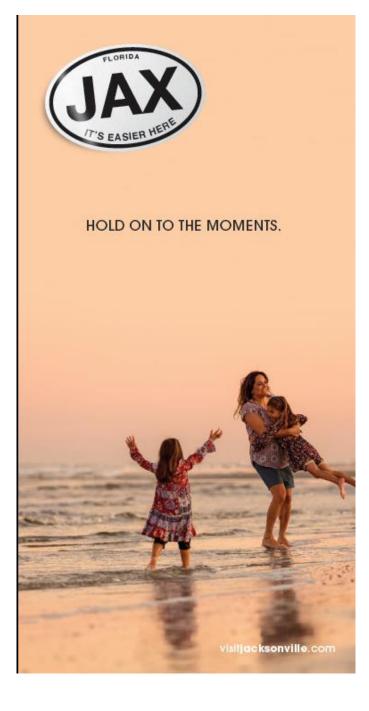
Here's how...



RATIONALE: Unlike other major Florida cities with their overcrowded beaches, long lines and heinous traffic, Jacksonville offers visitors an easier vacation; one that's still rich with art and culture, exciting outdoor adventures and thrilling sporting events; but at a slower, easier, more relaxed pace.

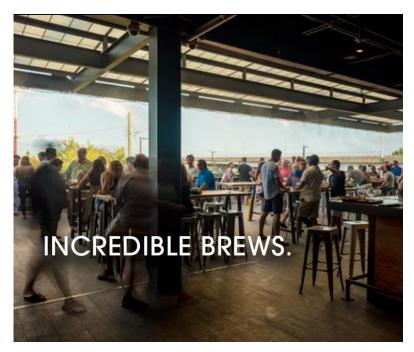




















Kids Free November





Winter on the Water





Connect With Us

#onlyinjax



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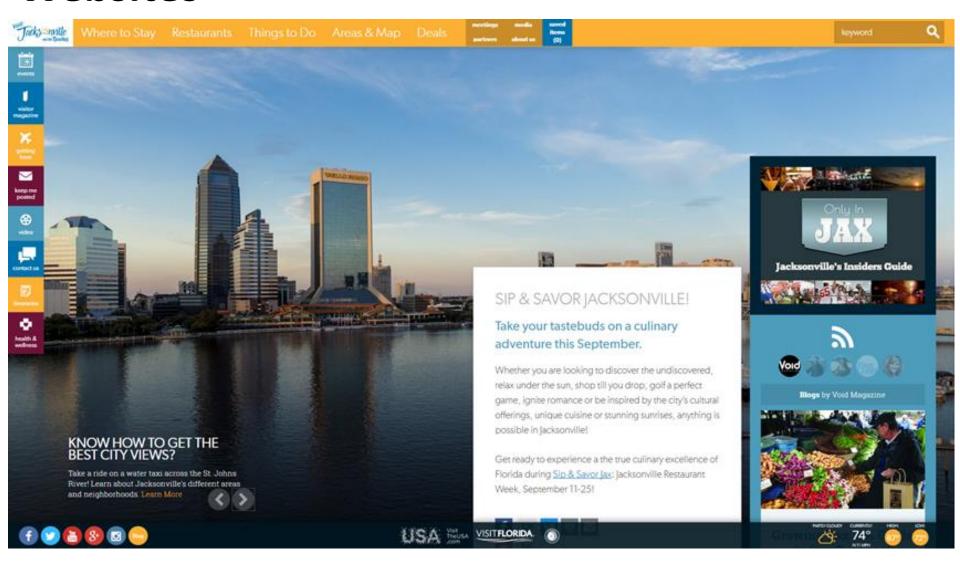
Visit Jacksonville



Visit Jacksonville



Websites



Direct Customer Contact and Access



- Official Visitors Magazine
- Visitor Centers
 - •JAX
 - Laura St. Greenleaf Building
 - Beaches Museum
- Brochures, Maps, Itineraries
- Over 300,000 people are being served at Wisit
 Jacksonville Visitor Centers each year.







22. That's how many miles of white-sandy unspoiled beaches await you in Jacksonville. #OnlyInJax







What's coming soon!

- Self-Guided Tours:
 - Historic Neighborhood Tours
 - History Trail Tours
 - Public Art Tours
 - Nature Tours
- New Website May 2018!
- New Maps
- Cultural Attractions Passport



